Town Name: HARWICH Program Period: 2017 Current Dates: 11/1/2017 - 11/30/2017 Cumulative Dates: 1/1/2017 - 11/30/2017

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	0.00	\$0.00	0	38,963.12	\$25,186.69	12	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	12,653.00	\$4,226.87	16	\$0.00	0.00%
Residential Home Energy Services - Measures	86,388.70	\$125,027.35	103	560,124.70	\$655,705.08	504	\$653,422.35	100.35%
Residential Home Energy Services - RCS	0.00	\$14,965.00	74	0.00	\$79,085.00	284	\$83,600.28	94.60%
Residential Behavior/Feedback Program	5,173.70	\$841.50	1	5,173.70	\$841.50	1	\$0.00	0.00%
Residential Heating & Cooling Equipment	11,781.80	\$8,594.00	23	78,267.40	\$56,394.50	115	\$0.00	0.00%
Residential Consumer Products	8,365.00	\$1,135.00	28	89,971.00	\$19,064.74	205	\$0.00	0.00%
Residential Lighting	294,072.90	\$28,910.90	520	660,602.50	\$58,079.06	1,107	\$0.00	0.00%
Residential HEAT Loan	0.00	\$3,801.03	7	0.00	\$74,801.60	71	\$0.00	0.00%
Res Subtotal	405,782.10	\$183,274.78	756.00	1,445,755.42	\$973,385.04	2,315	\$737,022.62	
Res % of Total	83.92%	74.02%	98.57%	72.46%	68.56%	95.62%	56.96%	
Low-Income Single Family Retrofit	4,251.30	\$4,136.69	4	80,074.90	\$111,603.18	52	\$182,171.42	61.26%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	7,835.60	\$5,705.49	7	\$0.00	0.00%
LI Subtotal	4,251.30	\$4,136.69	4.00	87,910.50	\$117,308.67	59	\$182,171.42	
LI % of Total	0.88%	1.67%	0.52%	4.41%	8.26%	2.44%	14.08%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	41,928.00	\$15,249.25	1	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	664.00	\$400.00	1	21,278.47	\$5,434.58	4	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$51.75	1	4,864.75	\$817.00	2	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	618.00	\$16.00	1	618.00	\$1,016.00	2	\$200,150.92	0.51%
C&I Existing Building Retrofit - Municipal	67,187.12	\$54,943.59	2	286,973.60	\$236,831.11	8	\$0.00	0.00%
C&I Small Business	5,019.14	\$4,768.04	2	80,922.38	\$66,403.28	16	\$174,585.80	38.03%
C&I Multifamily Retrofit	0.00	\$0.00	0	0.00	\$920.00	3	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	25,069.95	\$2,306.00	11	\$0.00	0.00%
C&I Subtotal	73,488.26	\$60,179.38	7.00	461,655.15	\$328,977.22	47	\$374,736.73	
C&I % of Total	15.20%	24.31%	0.91%	23.14%	23.17%	1.94%	28.96%	
Total	483,521.66	\$247,590.85	767	1,995,321.07	\$1,419,670.93	2,421	\$1,293,930.77	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.